



# EG Technologies



# Company Profile

Information Technology, **Audio Visual**, Telecommunications, **IT Security & Cloud Services**



## **ACKNOWLEDGEMENT**

We would like to acknowledge the following high institutions of learning in Zambia; Evelyn Hone College of Applied Arts and Science (EHC) and the many lecturers too numerous to mention for having endowed us with the greatest edification in the area of Computer Studies in the years 1999 – 2002. The University of Zambia (UNZA) Cisco Academy (Barbara Munyati) and the lecturers and instructors for the profound knowledge in the area of Networking i.e., Cisco Certification in the years 2006 – 2007. The University of Greenwich (GRU) and the Zambia Centre for Accountancy Studies (ZCAS) and the many lecturers in the area of Computing and Information Systems in the years 2009 – 2010.

At EG Technologies, we are alive to the fact that there are so copious challenges that we are primed to come across on our way. We are a committed team of professionals with extensive knowledge in the area of Computing and information systems.

In synopsis, we have learnt throughout the years both academic, operational, practical or otherwise, to be focused and up to standards in everything that we do. Through technology, we have come to appreciate at the end of it all that we have pursued an interest in; Accounting, Mathematics & Statistics, Business Communication, Application Packages, Database Management Systems, Programming, Computer Architecture, Systems Analysis and Design, Management/Distributed information Systems, Operating Systems, Project Management, Networking, Electronic Commerce, Web Engineering etc.

To all of them we say, thank you so much for making us be what we are today with the advancement of technology world over. We wouldn't have been what we are without the commitment and hard work of the afore mentioned institutions and members of staff. It has been a rough road over the years, but we believe that the sky will always be the catch point for us.

At EG Technologies, we deem in disseminating the comprehension and skills that have been imparted in us. We give thanks and glory to the almighty God. May the good lord guide you all.



## EXECUTIVE SYNOPSIS

EG Technologies is a registered firm under the Registration of Business Names Act (Cap 389 of the 1995 Edition of the laws of Zambia). It is further registered in accordance with the Tender Regulations (Cap 394) of the laws of Zambia to supply Goods & Services to Public Institutions in Zambia. It has been operational since January 2005 and has grown steadily in five sectors of its services; Information Technology solutions, Audio Visual Services, Telecommunications, IT Security Systems and Cloud Services. We have a professional proven record to safeguard.

We have brought positive competition to the IT, AV, Telecoms, IT Security & Cloud Services market, making us one of the market leaders in Information Technology Consultancy, Audio Visual, Telecommunication Services, IT Security Systems & Cloud Services.

Our focus has been and still is in providing cost effective, reliable and high-quality Information Technology, Audio Visual solutions, Telecommunications services, IT Security & Cloud Service Systems to the Zambian populace and this has been acknowledged by technically and economically demanding clients.

We believe that efficiency and flexibility are key to success. This belief is reflected in our small and flat management structure, avoiding the bureaucracy that exists in many local based companies.

Our technical capability is enshrined in our highly educated and experienced staff who among them bring diverse skills.

We are building our future on providing quality & timely Information Technology, Audio Visual solutions, Telecommunications services, IT Security & and Cloud Service Systems, committed support and basically a happy client base.

We pride ourselves in the belief that your IT, AV, Telecoms, IT SS & Cloud Service solutions requirements will be met. We shall go to every extent to satisfy your needs in any contract we engage ourselves in.

We honorably request that you invite us so that we may discuss and understand your needs in more detail.

This will in turn avail us a broader perspective of your precise rations and our team of experts shall be at your retention at your expedient appointment.

**Information Technology, Audio Visual, Telecommunications, IT Security & Cloud Services**



## SERVICES PORTFOLIO

### Information Technology Services

- ❖ Call Centre: - Set-up, Support & Commissioning
- ❖ IT Consultancy Services
- ❖ IT Systems Audit & Implementation
- ❖ WAN & LAN Design
- ❖ WAN & LAN Installation & Implementation
- ❖ IT Networks Security
- ❖ WAN Bandwidth Management
- ❖ Cisco Solutions/Routers & Switches
- ❖ Disaster Recovery Solution
- ❖ Proactive Network Support Contracts
- ❖ Antivirus Solutions
- ❖ Software License Management
- ❖ UPS Power Solutions
- ❖ Computer Hardware & Software Supply & Installation
- ❖ Computer Hardware & Software Repairs & Maintenance
- ❖ VSAT Data Carrier Services
- ❖ VPN & WAN Connectivity
- ❖ Internet Connectivity
- ❖ Firewalls
- ❖ Solution Planning & Design
- ❖ Project Implementation
- ❖ Web Designing, Maintenance & Commissioning
- ❖ Graphic Designing
- ❖ Database Design, Implementation & Commissioning

### Audio Visual Services

- ❖ LCD Projectors Supply & Hire
- ❖ Overhead Projectors Supply & Hire
- ❖ Projection Screens Supply & Hire
- ❖ PA (Public Address) System, Music System Supply & Hire
- ❖ Conference Systems, Video Splitters
- ❖ Digital/Still Photo Shooting & Editing, Video Shooting & Editing



### **Telecommunications Services**

- ❖ PABX Installation, Implementation & Commissioning
- ❖ VoIP Solutions, Implementation & Commissioning
- ❖ PABX System Supply & Installations
- ❖ PABX Setup & Configurations
- ❖ VOIP Solutions, Installations
- ❖ Mega Phones Supply & Hire

### **IT Security Services**

- ❖ CCTV Installation, Implementation & Commissioning
- ❖ Access Control Systems, Implementation & Commissioning
- ❖ Access Control Systems Supply & Installations
- ❖ Alarm Systems Supply & Installations
- ❖ CCTV Supply & installations
- ❖ Perimeter Security Fencing/Automated Gates

### **Cloud Computing Services**

- ❖ Google Apps for Work
- ❖ Office 365
- ❖ Private Cloud Setup
- ❖ AWS – Amazon
- ❖ Sophos – Cybersecurity Made Simple
- ❖ SonicWall
- ❖ Cloud Services Consultancy

### **System Software Development, Design & Implementation;**

- Banking System Software
- University/College System Software
- Secondary/Primary/Pre-School System Software
- Hotel/Lodge/Guesthouse Reservations System Software
- Sales/Billing System Software



- Loan Management System Software
- Car Hire/Rentals System Software
- Airline Booking System Software/Clearing/Forwarding System Software
- Internet Café Time/Billing System Software
- Car Parking System Software
- Warehousing/Stocking System Software
- Fleet/Company Management System Software
- CasePlus Management Systems (Legal Firms)
- Call Centre CRM Software Development, Customization, Installation

### PRODUCTS ASSORTMENT

#### Hire & Sale of Information Technology Equipment

- Laptops
- Desktops
- Photocopiers
- Scanners
- Printers
- Fax Machines
- Cisco Products
- All Computer Accessories

**Technologies**  
Est. 2005

#### Hire & Sale of Audio-Visual Equipment

- LCD Projectors
- Remote Mouse
- Laser Pointers
- Projection Screens
- Portable Screens
- Plasma Screens
- Overhead Projectors
- Video Projectors
- Video Recorders
- Video Cameras
- Video Cassette Recorders



- Audio Recorders
- Audio Cassette Tape Recorders
- Flipchart Stands
- Audio Visual/Video Splitters
- Digital Video Decoder Players
- P.A. Systems – Indoor & Outdoor
- Sound Systems
- Interpretation Equipment
- Digital/Still Photo Shooting & Editing
- Video/DVD Shooting & Editing
- Conference System Over 100 Delegates
- Mega Phones
- Electric Diesel/Petrol Generators

### FORMATION OF EG TECHNOLOGIES

EG Technologies started providing IT solutions to the Zambian market in 2005. Its formation was targeted at providing cost effective and reliable IT services. In the years 2007 and 2009, we also ventured and started providing services in Audio Visual Equipment hire, Telecommunications and IT Security Systems.

Initially, Information Technology, Audio Visual, Telecoms, IT Security and Cloud Services were dearly priced in Zambia until the birth of EG Technologies onto the Zambian Market. We are proud to mention that we have become the yardstick on pricing Information Technology, Audio Visual, Telecoms, IT Security and Cloud Services in Zambia.

### OUR POTENCY

Our potency is derived from the indigenusness of our services to the clientele as we pride ourselves to be a young and upcoming Zambian firm with the strategy to expand wholly in the next five years from inception.

We strongly believe that with the commitment and support we are receiving for the rendered services; we will surely make it to that bright future of excellence.

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## **AREAS OF EG TECHNOLOGIES ACTIVITIES**

Derived from the primary focus of our formation, EG Technologies concentrates its activities on the following;

- ❖ Information Technology
- ❖ Audio Visual Systems & Equipment
- ❖ Telecommunications Services
- ❖ IT Security Systems
- ❖ Cloud Service Solutions

EG Technologies has since received market acceptance and corporate installations and set-ups have increased steadily. Our ability to offer state of the art services comes from our systematic choice to obtain our IT, AV, Telecoms, IT Security Systems and Cloud Service Equipment services from reputable tier one suppliers in South Africa, Asia, Europe and the Americas. Currently we are focusing on increasing and expanding our Services and products in Zambia making us the real home groomed IT/AV/Telecoms/IT Security/Cloud Service Systems entrepreneur.

Our staff comes from well-exposed institutions with experiences ranging from 3 to 20 years in respective industries. Our technical team is particularly strong and we consider this the best IT/AV/Telecoms/IT Security/Cloud Service Systems team in and around.

## **SKILLS AVAILABLE AT EG TECHNOLOGIES**

- ❖ Information Technology Consultancy.
- ❖ Networking Infrastructure/Design and Commissioning.
- ❖ Telecommunications; Installations & Configurations (PABX Systems).
- ❖ CCTV Installations, Configuration & Commissioning.
- ❖ Web/Database Designing, Maintenance and Development.
- ❖ Internet Infrastructure Set-up and Configuration.
- ❖ Router, Modem, and Data line installation and configuration, commissioning and problem solving.
- ❖ Audio Visual Equipment Set-ups; LCD, OHP, PA System, Digital etc.

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Ours is a truly customer focused company and we have made sure that our management structure reflects this physically and currently.

With such a structure we are able to interact very actively and our customers' problems and concerns will reach the decision makers very easily. We hope that you will let us talk to you in a bid to understand your requirements in closer detail.

### MISSION AVOWAL

- ❖ We may not have the solution  
But we will Endeavour to find it
- ❖ We may not have the flattering time But we will guarantee that we make it
- ❖ We may not be the prevalent  
But we'll be the most stanch  
To your triumph
- ❖ Because at EG Technologies We believe that.....
- ❖ Satisfaction is Wealth  
That never runs out



## OUR BANKERS

### Investrust Bank Plc

Account Name: EG Technologies

Arcades Branch - Lusaka

Account Number: 02-1-0038287-015

Account Type: INVESTSAVE

Swift Code: VSTRZMLUXXX

Sort Code: 17 00 05

Telephone Number: + 260 211 256640/42

## OUR PRINCIPAL ETHICS

- ❖ Being proficient in all our dealings
- ❖ Being apparent with each other
- ❖ Keeping promises to all our stakeholders
- ❖ Adopting and practicing healthy habits
- ❖ Working as a squad

## OUR OPEN REVELATION

To be leaders in providing Information Technology, Audio Visual, Telecommunications, and IT Security Systems services beyond basic IT/AV/Telecoms/SS infrastructure, to give our customers the knowledge, technology and intellectual resources to enable them to succeed in the emerging e-business world.



## CONTACT INFORMATION

**Telephone & Fax Lines:** + 260-211-262390 | **Fax:** + 260-211-262137 |  
**Mobile Hotlines:** + 260-955 878 274 | + 260 966 878 274 | + 260 977 878 274 |  
**Emails:** info@egtechnologies.net | contact@egtechnologies.net | sales@egtechnologies.net |  
**Join us: WA Business & Telegram:** + 260 955 878 274 |  
**Facebook:** egtechnologies.net | **Twitter:** @egtechnologies |  
**Instagram:** eg\_technologies | **LinkedIn:** egtechnologies-53331b244 |  
 Zambiap: EG\_Technologies |  
**Skype:** eg\_technologies | **Aim:** egtechnologies | **Hotmail:** egtechnologies |  
**Website:** www.egtechnologies.net |  
**MICC** | Great East Road | Annex Building, Suite 0478, | **Lusaka 10101, Zambia** |

## REFERENCES

These are some of our clients:

❖ Teleshops	❖ Saccord
❖ Kids Alive Zambia (KAZ)	❖ Karori Enterprises & Wholesalers
❖ Zambia Pre-School Association (ZPA)	❖ Catholic Community (Chelstone)
❖ Zambia Bottlers Plc	❖ Kumbata Business Solutions
❖ Plan it-Designs	❖ Lafarge
❖ Grandad	❖ EXP Momentum
❖ Lafe Hotel	❖ Wright Trading Company
❖ Corpus Legal Practitioners	❖ Gondwe Chambers
❖ Mwembeshi Secondary School	❖ Chipepo Boys Secondary School
❖ Portico Italiano Restaurant	❖ Best Home Lodges
❖ Varun Beverages (Z) Ltd	❖ Galaunia Farms Ltd
❖ Africa Now Zambia	❖ Westline Investments Ltd
❖ Angolan Embassy	❖ Juls Travel, Tours & Guest House
❖ World Wide Fund for Nature	❖ Lusaka Hotel
❖ National Building Council	❖ LinkerNet Limited
❖ Fairview Hotel	❖ Taj Pamodzi Hotel
❖ Tianshi Zambia Limited	❖ DMT Enterprises Limited
❖ M.A. & C Office & Industrial Suppliers	❖ Ministry of Health
❖ Cabinet Office	❖ ZCAS
❖ Coral Transport & Investments	❖ Kaddoura Construction Limited
❖ K&K Property Development Limited	❖ Meanwood Finance Corporation Ltd
❖ Women Entrepreneurship Development Association of Zambia (WEDAZ)	❖ International Organization for Migration (IOM)

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❖ Commercial IT Services Limited	❖ ICWE - Germany
❖ Southern Cross Motors Limited	❖ Indian Business Council of Zambia
❖ Kaddoura Transport Limited	❖ High Commission of India
❖ Shamba Lodge	❖ Lake Road School
❖ Children International - Zambia	❖ FINCA Zambia
❖ Pembe Milling	❖ Superior Milling

**NOTE: Some clients are not listed, as they do not want disclosure.**

